

## Toner Cartridge Refill Machine



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Toner Cartridge Refill machine is capable of drawing off the residual powder and refilling the toner cartridges of all brands and all colors available in the market. Recycled cartridges have the same good printing effect.

#### **Product Features [Toner Cartridge Refill Machine]**

1. You do not need to break the toner cartridge apart and it only takes only 10 minutes to refill one toner cartridge. While it will take you more than half an hour to refill powder by hand.
2. Our Toner Cartridge Refilling machine does not destroy the toner cartridge for refilling and thus guarantee to maintain the same good printing effect, every laser can be refilled 3 ~ 5 times averagely.
3. No powder pollution. After the toner cartridge is removed by hand, people will use brush to clean the residual powder (some people use balloon to blow it off). Then they refill the toner cartridge with new powder. The process are operated under open environment. During refilling powder, residual powder floats on the air and polluted environment. With our machine, you needn't remove the toner cartridge, neither brush or blow the powder waste. Refilling new powder is done under close environment. So there is no worry about powder pollution.
4. There is no powder pollution during the refilling process and thus protect the operator's health .

#### **b. Market analysis**

1. Big market. Currently, computer printing is widely used. A country has thousands of computers. Big cities have more computers. Most computers are equipped with printers. Laser printer accounts for about 30% of the market. Every laser printer needs to consume a selenium drum. But the drum is very expensive. A cheaper drum costs RMB400 ~ 500. An expensive one is up to RMB1,000. Manually refilling powder brings many inconveniences. The above situation provides a huge market for powder refilling machine.
2. Moderate investment. A vacuum ink refilling machine is sold at competitive price. It needs 2 ~ 3 square meters site and about RMB1,000 flow fund. Same as our vacuum ink refilling machine, developing this project needs the smallest investment compared with other high-end business establishment and project

development. If working together with vacuum inkjet cartridge refilling machine, you can save the site and flow fund. Users of our Toner Cartridge Refilling machine have other preference for buying our powder refilling machine.

3. High profit. Adding one cartridge averagely costs USD\$2.00 or so. Charge according to 1/4 of new selenium drum price, the profit is up to 400% more. If a powder refilling machine serves 300 printers, the annual profit is USD\$7700.00 more.

### **c. Cooperation methods**

1. Company-owned outlets. You will become our outlet after you have bought one machine. You will enjoy treatments such as par value ink and ink powder, one-year maintenance warranty, long follow-up service and free obtaining the “technology guide for using vacuum inkjet cartridge refilling machine” and the “illustration guide for powder refilling technology and parts and accessories replacing”.

2. Agent. Based on the above outlet treatment, and also share discount and enjoy regional market exclusive.

3. Technology transfer. Vacuum inkjet cartridge refilling machine and powder refilling production technology can be transferred according to region-, province- and nation-level.

4. Company-owned outlet service for refilling powder. For service of refilling ink or powder in Nanjing area, if you are not satisfied, we guarantee fund returning.